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Survival Of The Savvy High Survival of the Savvy provides CEOs, business leaders, and their teams with vital new insights and essential skills. The authors set the bar at a new height in describing how to effectively understand and influence others and how to ensure a values-based and high-performance work culture. Survival of the Savvy: High-Integrity Political Tactics ... Survival of the Savvy: High-Integrity Political Tactics for Career and Company Success. Two of the nation's most successful corporate leadership consultants now reveal their proven, systematic program for using the power of "high-integrity" politics to achieve career success, maximize team

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impact, and protect the company's reputation and bottom line. Survival of the Savvy: High-Integrity Political Tactics ... In addition, Survival of the Savvy helps individuals discover and overcome their own political blind spots and vulnerabilities. They learn step-by-step methods to avoid being underestimated or denied full recognition for their achievements. Survival of the Savvy : High-Integrity Political Tactics ... -Gauge the political health of the company and forge a high-integrity political culture In addition, Survival of the Savvy helps individuals discover and overcome their own political blind spots... Survival of the Savvy: High-Integrity Political Tactics ... Survival of the Savvy: High-Integrity Political Tactics for Career and Company

Success People are getting

whacked by office politics all the time and they need to learn how to protect themselves -- and how to move ahead without sacrificing their soul. Amazon.com: Customer reviews: Survival of the Savvy: High ... Survival of the Savvy. "Politics are a reality in any organization but as this terrific book shows, you don't have to throw your ethics and integrity out the window to master the game. Brandon and Seldman's fresh approach to a taboo topic is as entertaining as it is inspiring. Survival of the Savvy will teach you how to avoid the ego trips and journey with others to greatness." . Survival of the Savvy, High Integrity Corporate Politics -Increase your team's organizational savvy, influence, and

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impact-Gauge the political health of the company and forge a high-integrity political culture In addition, Survival of the Savvy helps individuals discover and overcome their own political blind spots and vulnerabilities. They learn step-by-step methods to avoid being underestimated or denied full recognition for their achievements. Survival of the Savvy | Book by Rick Brandon, Marty ... Rick Brandon and Marty Seldman, co-authors of Survival of the Savvy: High-Integrity Political Tactics for Career and Company Success, say it's all about career politics some people know how to play them and some people (maybe you?) don't. Ever had an idea stolen by someone brash enough to present it as his or her own idea at

Survival of the Savvy: High-Integrity ... Harvey Mackay, author of Swim With the Sharks Without Being Eaten Alive Survival of the Savvy provides CEOs, business leaders, and their teams with vital new insights and essential skills. Survival of the Savvy: High-Integrity Political Tactics ... In Survival of the Savvy, Rick Brandon and Marty Seldman provide ethical but street-smart strategies for navigating corporate politics to gain "impact with integrity."

Organizational Savvy is a mission-critical competency for leaders at every level. The right balance of company politics is a vital component of corporate culture and image. Survival Of The Savvy 1. Map Your Political Terrain First,

identify all stakeholders—anyone

who has an interest in, or who

would be affected... 2. Get Others

on Your Side Build your coalition—a

politically mobilized group

committed to implementing your

idea... 3. Make Things

Happen Working Resources - Office

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Brandon and Marty Seldman

provide ethical but street-smart

strategies for navigating corporate

politics to gain "impact with

integrity," helping readers to:

-Identify political styles at work through the Style Strengths Finder, and avoid being under or overly political -Discover the corporate "buzz" on you, and manage the corporate "airwaves" -Decipher unwritten company rules and protect yourself from sabotage and hidden agendas -Build key networks to promote ... Survival of the Savvy : High-Integrity Political Tactics ... Survival of the savvy: High-integrity political tactics for career and company success. New York: Free Press. Chicago Style Citation. Brandon, Rick., and Marty Seldman. Survival of the Savvy: High-integrity Political Tactics for Career and Company Success. New York: Free Press, 2004. MLA Citation. Brandon, Rick., and Marty Seldman. Providing publishers with the

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